www.FarmTalkNews.com

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ARMLTALK

PROFIT OFFERS SOUTHWEST MISSOURI STUDENTS THE OPPO ANN EVERY ASPECT OF THE CATTLE INDUSTRY FROM FIELD TO PLATE

VISH SLOWED BY WET WEATHER

WHERE'S THE WATER?

Page 2 Pa

EXT WEEK: FARM TALK WILL ARRIVE ONE DAY LATE DUE TO LABOR D

UNDERSTANDING SOYBEAN PHYSIOLOGY FOR BETTER MANAGEMENT

COW-CALF C

FOLLOW USI

FARM TALK

ESTONE PROJECT REBUILD

ILIZER FEARS COWBOYS AT THE

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Our Culture IS.... AGRICULT WHEAT HARVEST WRAPS

Your Four State Area Resource For All Things Ag



2022 Advertising Rate Card

Put Your Business On **DISPLAY**

EARNED DISPLAY RATES

Advertisers will be billed in accordance with the following scale based on the number of column inches of advertising used in any four week period.

1/4 Page – 21 Column Inches
 3/4 Page – 63 Column Inches
 Page Size: 10-1/4 inches wide x 14 inches tall

1-41 Column Inches (flat rate)	.\$9.75
42-83 Column Inches	.\$9.00
84-167 Column Inches	.\$8.50
168-335 Column Inches	.\$8.10
336 Or More Column Inches	.\$7.80

ANNUAL SPACE CONTRACT RATES

Annual bulk space contracts are available for advertisers who wish to earn a better rate. Space must be contracted for in advance. The annual space contract offers both low rates and flexibility for seasonal or monthly changes in advertising volume.

1,092-2,183 Column Inches/Year	\$8.40
2,184-4,367 Column Inches/Year	\$8.00
4,368 Or More Column Inches/Year	\$7.70

STANDING ADVERTISEMENT RATES

Rates must be contracted for in advance. This is the lowest advertising rate possible for the advertiser wishing to run a relatively small, uniform-sized display ad on a regular basis.

12 Consecutive Weeks Or 1 Ad Per Month	\$9.25
24 Consecutive Weeks Or 2 Ads Per Month	\$8.75
52 Consecutive Weeks	\$8.25

Standard Sizes AT A GLANCE

1/4	1/3	1/2	3/4	Full	Four Full
Page	Page	Page	Page	Page	Pages
21 col. inches	28 col. inches	42 col. inches	63 col. inches	84 col. inches	336 col. inches
2 col. (3-1/4") x 10-1/2" 3 col. (5") x 7" 4 col. (6-3/4") x 5-1/4"	2 col. (3-1/4") x 14" 3 col. (5") x 9-1/3" 4 col. (6-3/4") x 7"	3 col. (5") x 14" 4 col. (6-3/4") x 10-1/2" 5 col. (8-1/2)" x 8-3/8" 6 col. (10-1/4") x 7"	5 col. (8-1/2") x 12.6" 6 col. (10-1/4") x 10-1/2"	6 col. (10-1/4") x 14"	6 col. (10-1/4") x 14"
\$204 ⁷⁵	\$273 <u>00</u>	\$378 <u>00</u>	\$567 <u>00</u>	\$714 <u>00</u>	\$2620 ⁸⁰
	flat rate	flat rate	flat rate	flat rate	\$655 ²⁰ /Page
21 col. inches @ \$9.75 2- 1/4 PAGE ADS	28 col. inches @ \$9.75 2- 1/3 ADS	42 col. inches @ \$9.00 2- 1/2 AGE ADS	63 col. inches @ \$9.00 2- 3/4 PAGE ADS	84 col. inches @ \$8.50	QUJ Page 336 col. inches @ \$7.80
\$378 <u>00</u>	\$504 <u>00</u>	\$714 <u>00</u>	\$1071 00	\$1360 ⁸⁰	Earned By Running
earned rate	earned rate	earned rate	earned rate	earned rate	Four Full Page Ads
42" @ \$9.00/col. inch	56" @ \$9.00/col. inch	84" @ \$8.50/col. inch	126" @ \$8.50/col. inch	168" @ \$8.10/col. inch	In A Four Week

This Information Is **CLASSIFIED**

CLASSIFIED DISPLAY RATES

This advertising is for businesses to advertise in the classified section. It is billed by the inch rate. In fairness to all advertisers, and to improve readability, advertising in the classified section is limited to one column width. No ads may have borders. Headlines are in a standardized 14 point typeface. Company logos are allowed and encouraged.

Per Week (flat rate)	\$9.75
13 Consecutive Weeks (contracted)	\$9.25
26 Consecutive Weeks (contracted)	\$8.75
52 Consecutive Weeks (contracted)	\$8.25

Contracts stipulate minimum of one column inch/week.

CLASSIFIED WORD RATES

1	Issue	¢ per	word
2	Issues\$1.2	0 per	word

3 Issues	\$1.60 per word
4 Issues	\$2.00 per word

IT COSTS LESS Than You Think PUREBRED ROUNDUP RATES

FARM TALK has a special section for advertisers of all breeds of purebred cattle, swine and sheep. It runs in a section of the paper called the "Purebred Roundup". It provides purebred breeders a low-cost method of advertising their livestock year around in a highly visible section of the paper. It is billed by the inch rate.

Per Week (flat rate)	\$9.75
13 Consecutive Weeks (contracted)	\$9.25
26 Consecutive Weeks (contracted)	\$8.75
52 Consecutive Weeks (contracted)	\$8.15

Contracts stipulate minimum of one column inch/week.

COLOR

Color is available as limited by press capacity.

Four color is available at \$160.00. Spot color is available at \$77.50.

Only CMYK is permitted. All others will be converted. No rich blacks (4 color black).

INSERTS

2 Page Tabloid	\$110.00 per thousand
4 Page Tabloid	\$120.00 per thousand
8 Page Tabloid	\$130.00 per thousand
12 Page Tabloid	\$140.00 per thousand
16 Page Tabloid	\$150.00 per thousand

Online **RATES**

Contact for online rates and opportunities.

2022 Editorial CALENDAR

January						
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January 5: Farm Building & Structures Issue						

			April			
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October 5: Ozark Fall Farmfest Issue October 7, 8 & 9: Ozark Fall Farmfest

February								
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27	28							

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29	30	31					
May 11 & 18: Four State Farm Show Issues May 20, 21 & 22: Four State Farm Show							

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	November 2: Beef Industry Issue							
	Novem	ber 16	: Seed,	Plant F				
	Ag Chemical Issue							

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March 9: Youth In Agriculture Issue							
March 16 & 23: Ozark Spring Roundup Issues							
			3: Hor				
Marc	March 25, 26 & 27: Ozark Spring Roundup						

			June			
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	June	15: Da	airy Ind	lustry Is	sue	

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Se	ptembe	r 28: O	zark Fa	all Farm	nfest Iss	ue

December							
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25	26	27	28	29	30	31	
[December 7: Farm Machinery Issue						

FORMAT

FARM TALK follows a tabloid format with a 10-1/4 by 14 inch printable area with no bleed.

Pages consist of six columns which are 9-1/2 picas wide with one pica space between columns.

The Fine **PRINT**

Publisher reserves right to reject any advertising considered objectionable or not in our readers' interest.

All advertising must be truthful and not contain misleading statements or exaggerated claims. The publisher will place the word "advertisement" above and below any copy which resembles editorial material.



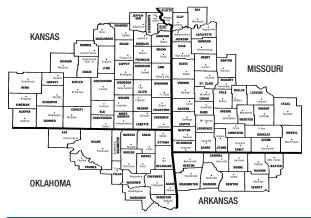
Agency rates and commissions are available upon request.



Mail & Online: 1 Year \$52; 2 Years \$99 Kansas, Missouri, Oklahoma & Arkansas Online Only: 1 Year \$29.95 Via EZ Pay at FarmTalkNews.com: Month: \$4.15; Year \$45

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... Showcasing Agriculture Through News, Advertising & Entertainment ...



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THE WEEKLY AGRICULTURAL NEWSPAPER SERVING THE FOUR STATE REGION OF KANSAS, MISSOURI, OKLAHOMA & ARKANSAS